Firewood Workshop

Equipment for the High Volume Producer

By: Marcus Steigerwaldt of Multitek North America, LLC

April 21, 2016
Firewood Workshop

Be Successful, Be Profitable, Add Value

By: Marcus Steigerwaldt of Multitek North America, LLC

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Small Processors

Small Business

*300 Cords or Less Annually
*Simple Design
*Less Automation

Multitek
Blockbuster
Dyna Products
Timberwolf

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Small Processors

Features

* Log Deck
* Chainsaw
* Multi-way Splitter
* Gas or Diesel

Facts

*.5 – 2.0 Cords/Hr
* Higher Maintenance Cost
* 2,000 Hour Lifespan

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Mid Size Processor

Growing Business

* 300 Cords or More Annually
* Simple Design
* Some Automation

Multitek
Blockbuster
Dyna Products
Timberwolf
Cord King

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Mid Size Processor

Features

* Log Deck
* Chainsaw or Circle Saw
* Multi-way Splitter
* Diesel or Electric
* Cab Option
* Auto Measuring

Facts

* 2.0 – 3.5 Cords/Hr
* Low Maintenance Cost
* 10,000 Hour Lifespan
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High Volume Firewood Business Necessities

What You Need To Be A Successful Firewood Business Owner

*Firewood Processor
*Wood Tumbler
*Drying System
*Packaging Equipment
*Warehousing Abilities

By: Marcus Steigerwaldt of Multitek North America, LLC
High Volume Firewood Processor

*Low Maintenance Cost
*High Production
*Value Added Product Creation
*Robust Design
*Simple Operating Procedure
*Ergonomic by Design
*Service & Support
*Resale / Trade Value
High Volume Firewood Processor

*Low Maintenance Cost
  a) Circular Saw
  b) 3-Phase Electric Option / Quality Diesel Engine
  c) Piston Pump & Quality Hydraulics
  d) Robust Frame & Wear Protected Replaceable Parts

*High Production
  a) 3.0+ Cords Per Hour
  b) Operator Friendly Environment
  c) Fast Cycle Times
  d) 3,000 + cuts per day
High Volume Firewood Processor

*Value Added Product Creation
   a) Packaged Firewood
   b) Bulk Firewood

*Robust Design
   a) Sturdy Frame 7+ ton
   b) Designed for Service & Longevity
   c) Professionally Engineered

*Simple Operating Procedure
   a) Joysticks & Buttons
   b) Stationary Operator
   c) Fast, Accurate Measuring System
High Volume Firewood Processor

*Ergonomic By Design
  a) Comfortable Chair & Controls
  b) Spacious Cabin with Heat/AC/Radio
  c) Operator Environment is Key to Production

*Service & Support
  a) Equipment Breakdowns
  b) Parts Inventory & Field / Phone Support
  c) Warranty

*Trade / Resale Value
  a) Rugged, Tough, Looks Good, People Want It
  b) 5 Year Trade Cycle vs 10 Year Trade Cycle
  c) Buy Bigger Than You Think You Need
  d) Buy The Best Once
MULTITEK 2040xp2 Pro Model

Chosen by More Yards Worldwide Than Any Other Brand

More Customers with Multiple Machines Than Any Other Brand

Multitek’s best selling equipment model since 1983 and counting

The #1 Choice for High Volume Producers Worldwide

Undeniably the best machine on the market. Period.

“The World Industry Standard”
MULTITEK 2040xp2 Pro Model

“The World Industry Standard”

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MULTITEK TSS-16 Way Splitter

“The World Industry Standard”
Make a Better Product

“The World Industry Standard”
MULTITEK PRO SERIES

Pro Model 2040xp2
* Shuttle Grapple Log Infeed
* Circular Saw
* Variable Displacement Piston Pump
* Massive Cabin like your Living Room
* Laser Guided Measuring System
* Splitter Bypass to 16-way Split
* Tip Pan
* Position Sensors / Saw / Splitter
* Danfoss Interface

“The World Industry Standard”

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MULTITEK PRO SERIES OPTIONS

Pro Model 2040xp2 Optional Equipment

* Australian Hardwoods Package
* On Demand Cookie Thrower / Butt End Ejector
* 3-Phase Power
* 7-strand HD Deck for logs out to 80 feet in length
* Mirror Image / Left Hand Machine
* TSS 16-way Packaged Wood Wedge
Pre-Split NOT RE-SPLIT

Reduce Labor and Handling

LOG BUSTER

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Buy A Firewood Tumbler

* Cleaner Premium Product
* Increase Kiln Capacity by 5%
* Cleaner Work Environment

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Firewood Drying Techniques

Natural Air Drying

2 Year Process

Good
Firewood Drying Techniques

Forced Air

30 Day Dry Time

Better
Firewood Drying Techniques

Kiln Drying – Heat Treating

30-60 Hour Process

Best

Nyle Firewood Kiln

Kiln Direct Firewood Kiln

SII Firewood Kiln
Firewood Packaging Machinery

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Firewood Warehouse

Clearspan Type Building

Warehouse Structure

Don’t Use a Tarp

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Mega Firewood Producers

10,000+ Cords of Firewood Annually

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Recap of Today’s Topic’s

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*Wood Tumbler
*Drying System
*Packaging Equipment
*Warehousing Abilities

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Q & A SESSION

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