January - February 2013

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Nutrient Management Update

1. AIR reporting forms should be coming out anytime. They need to be filled out and returned to MDA by March 1, 2013. This information will be about what fertilizer and or manure you applied to your crops in 2012.

2. Producers who will be spreading manure need to be aware of the new regulations that have come into effect regarding buffers and incorporation. Refer to Maryland Department of Agriculture website for clarification of new regulations. These can be viewed at www.mda.maryland.gov/pdf/finalnmregs.pdf

   If you have any questions on this subject call the Extension office and I will try to answer your question or find an answer for you. These can be confusing.

3. Some farmers have been in to update their Nutrient Management Plans for 2013. Thanks to those who have come in early, I do appreciate that. If you haven’t contacted me yet or are waiting on soil or manure samples please get started gathering your information as March 1, 2013 will be here before we know it. Once producers have applied any nutrients we have to adhere to a whole different configuration in the plan writing process.

4. I hope everyone had a successful and enjoyable 2012. Let’s start planning ahead for 2013. To schedule an appointment please call Sherman at 410-822-1244.

Talbot County Corn Club and Soybean Improvement Awards

Samples have been collected and are being analyzed for the 61st Annual Talbot County Corn Club and the 42nd Annual Soybean Improvement awards. It is great to continue this Talbot County Tradition. The program will be held in January 23, 2013 at the VFW on Glebe Road in Easton. Please call 410-822-1244 if you would like to attend. The guest speaker this year is Jeff Beale from the Gulke Group.

Corn and Soybean Variety Trial results available at:
www.mdcrops.umd.edu
If you would like a paper copy, please call UME-Talbot County 410-822-1244
UPCOMING EASTERN SHORE
AG PROGRAMS
Winter 2013

January 14-18
2013 Delaware Ag Week
For more information
http://sites.udel.edu/delawareagweek/

January 14, 6:00 – 9:00 pm
Delmarva Hay & Pasture Mini-Conference
Delaware State Fairgrounds, Harrington DE
http://sites.udel.edu/delawareagweek/

January 15
Delmarva Hay & Pasture Conference
Delaware State Fairgrounds, Harrington DE
http://sites.udel.edu/delawareagweek/

January 15
Dorchester Agronomy Meeting
8:30am – 3:00pm, Eastern Shore Hospital
Center English Hall
For more information call 410-228-8800
** nutrient management and private applicator
credits available

January 19
Honey Bee Workshop
Every other Saturday
until April
Wye Research and
Education Center

jhopkin2@umd.edu

January 23
Pesticide Private Applicator Exam
6:30-8:30p.m. Kent County Extension Office
For more information call 410-778-1661

January 23
Talbot County Corn Club
6pm, VFW Easton
For more information call 410-822-1244

January 23 and 24
Gulke Group Presents: The Executive
Program for Producers Farm Marketing and
Financial Workshop
To get enrolled: Contact Jeff Beal at 602-795-
5893 or log on to:
http://theexecutiveprogramforproducers.com/

January 29
Annie’s Project II: Managing
for Today and Tomorrow
9:00am – noon, Chesapeake
College EDC 27, Wye Mills
For more information call 410-822-1244/410-
758-0166 or visit www.anniesproject.umd.edu

January 29
Lower Shore Agronomy Meeting
8:30am – 3:00pm, Christ United Methodist
Church Salisbury
For more information call 410-651-1350
** nutrient management and private applicator
credits available

February 5 (snow date February 8) and
February 15 (exam and plan writing) (snow
date February 21) FARMER TRAINING &
CERTIFICATION
“Write Your Own Nutrient Management Plan”
- Crop Operations using Manure and Fertilizer
University of Maryland Wye Research and
Education Center
For more information, please call 410-841-5959

February 7
Commercial Pesticide
Training – Agriculture
Caroline County 4-H
Park, Denton
For more information call
410-479-4030

February 8
Grain Marketing Update
Chesapeake College, HEC 110, Wye Mills
For more information call 410-822-1244
February 13
Commercial Pesticide Training –
Ornamentals and Turf
For more information call 410-749-6141

February 14
Delmarva Dairy Day
Hartley DE

February 19
Eastern Shore Vegetable meeting
8:30am - 3pm, Caroline County 4-H Park,
Denton
For more information call 410-228-8800

February 20
2013 Bay Area Fruit Meeting
Wye REC
For more information call 410-827-8056

February 20
Caroline County Agronomy Meeting
5pm – 10pm, Caroline 4-H Park Denton
For more information call 410-479-4030
** nutrient management and private applicator credits available

February 25-26
Regional Women in Agriculture Conference
Dover Downs
Dover DE
For more information

http://extension.umd.edu/womeninag

February 25 – 28
2013 Greenhouse and Cut Flower Growers
Short Course
Location: WYE Research and Education Center,
Queenstown, Maryland
For more information call 301-596-9413

February 26
GAP Certification Plan writing
For more information call 410-228-8800

February 27
Pesticide Private Applicator Training for Exam
6:00-7:00p.m. Dorchester County Extension
For more information call 410-228-8800

March 1
Queen Anne’s County Agronomy Meeting
8:00am – 1:30pm, Queen Anne’s County 4-H Park, Centreville
For more information call 410-758-0166
** nutrient management and private applicator credits available

March 6
Pesticide Private Applicator Recertification & Nutrient Management Voucher
6:00-9:00p.m. Talbot County Agriculture Center, Easton
For more information call 410-822-1244

March 6
Pesticide Private Applicator Exam
6-9p.m. Dorchester County Extension Office
For more information call 410-228-8800

Here’s to a Happy and Healthy 2013

Sincerely,

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28577 Mary’s Court, Suite 1
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(410) 822-1244
AGENDA

7:30am—Breakfast
8:15am— "Grain Markets Locally" Lee Sproull, Mountaire Farms
9:00am— "Tax Considerations for Your Grain Farm" Henry Leonard, CBIZ MHM, LLC
9:30am— "Farm Lease Agreements and Crops Insurance Update" Paul Goeringer, UMD Research Associate, Agricultural & Resource Economics
10:00am—Break
10:15am— "Grain Marketing Tools" Naomi Blohm, Senior Market Advisor, Stewart-Peterson
11:15am— "2013 Market Outlook" Kevin McNew, President, Go Grain LLC
Higher Education Center, Chesapeake College, Wye Mills MD
Cost: $20.00 and Includes Breakfast and Materials.
Please Register by February 1st - Call 410-822-1244 or email sdill@umd.edu.

Gulke Group Presents:

The Executive Program for Producers
Farm Marketing and Financial Workshop
Is corn more likely to go to $4.00 before we see $8.00 again?
Can you farm profitably WITHOUT direct payments?

Do you have your financial house in order so that you can maximize your profit potential in the year ahead?

At these workshops you can learn:
How to analyze your farm financials to help take some of the emotion out of marketing.
How to improve your marketing and your farm profitability.
How to analyze price movements using Technical charting techniques.
How to forecast price discovery by using Fundamental analysis (Supply and Demand, Spec Traders, Fund movements etc.).

The impact that foreign and domestic economies have on your prices (for both your inputs and your final crop prices).

What could happen to drive prices higher or lower in the year ahead.

The impact that farm land and Obama’s USDA policies are having on US Agriculture.

Each participant will receive a copy of all course materials and free copy of the book "Technical Analysis: Fundamentally Easy" by Gulke Group. These workshops have limited enrollment to ensure adequate time for hands-on training.

These 2 day workshops will teach you the skills and give you the tools you need to be successful in 2012 and beyond!

Our next workshop will be in Dover, DE Jan 23-24, 2013.
To get enrolled: Contact Jeff Beal at 602-795-5893 or log on to:
http://theexecutiveprogramforproducers.com/