Agricultural women are decision makers. The decisions made during succession, business, estate, and retirement planning are combined to form a transition plan. A transition plan helps ensure a farm or ranch continues as productive agricultural business.

Women are generating a cultural tide in American agriculture that is moving management, assets and opportunities to a new wave of agriculture across the country.

*Managing for Today and Tomorrow* focuses on the management processes and decisions needed to make successful transitions.

*Managing for Today and Tomorrow* includes hands-on activities, interaction with local professionals, and up-to-date resources. Participants of all ages and experience level will practice tasks to increase confidence in setting goals, nurturing effective family conversations, and defining the farm legacy. The six-session program includes a 260 page workbook.

Classes are held at various locations across Maryland and Delaware.
Managing for Today and Tomorrow
Succession, Business, Estate, and Retirement Planning for Women In Agriculture

It’s hard to talk about passing on the farm. Managing for Today and Tomorrow is for women in agriculture who want to plan now for a successful transition later.

Through this six-session program, women in agriculture will learn about the four components that create a successful transition—Succession, Business, Estate, and Retirement Planning.

- **Succession Planning** transfers knowledge, labor, management, and ownership over time. Explore communication barriers that hold back succession planning. Understand the difference between fair and equal.

- **Business Planning** determines what makes up the farm business and intentions for the future. Understand why personal and farm finances are important for business management, succession, and retirement. Learn how a business plan can be used for a farm business development and/or transition.

- **Estate Planning** reflects the intentions of the established generation. Understand key estate planning terms, tools, and concepts. Begin assembling estate information.

- **Retirement Planning** prepares the established generation with the means and desire to hand over responsibilities. Develop individual retirement definitions and goals. Investigate retirement options and explore sources of retirement income.

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