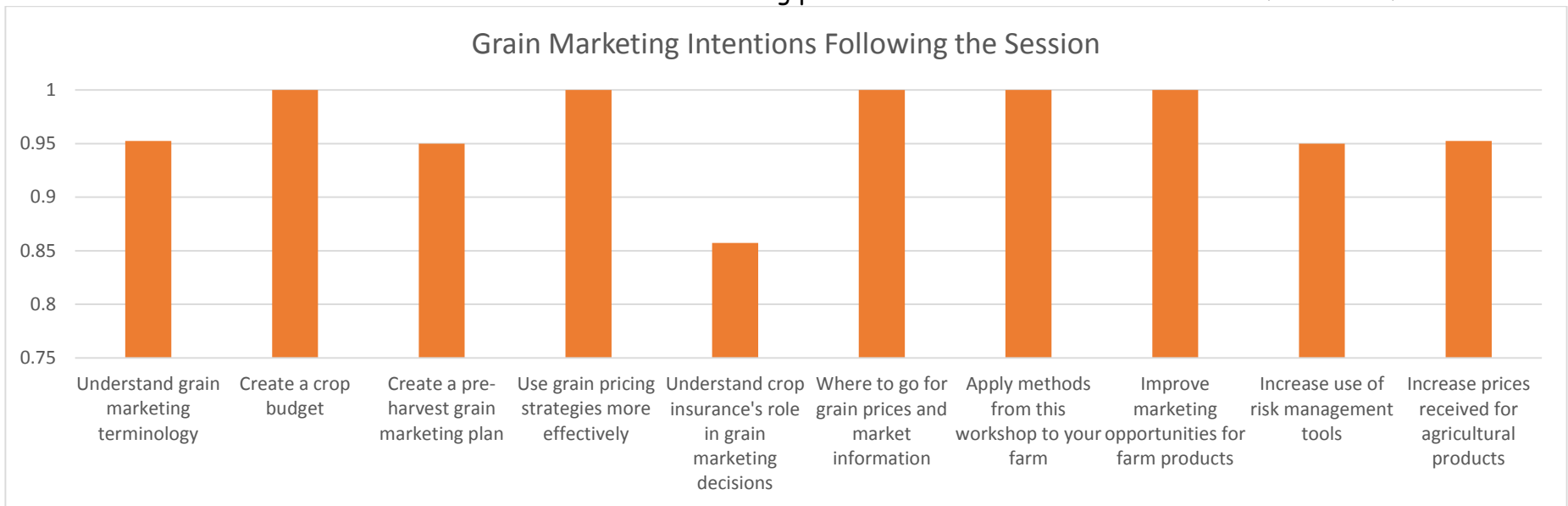


# Maryland Grain Marketing Workshops

## Winning the Game: Launch Your Pre-Harvest Marketing Plan



This workshop focuses on practicing marketing skills. During the session you will review an actual marketing plan and learn how crop insurance, target dates and target prices can help you more consistently secure a good average crop price. A market simulation game in this workshop demonstrates how a marketing plan can work and how to react to real-life market fluctuations.



For more information visit: [www.extension.umd.edu/grainmarketing](http://www.extension.umd.edu/grainmarketing)

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