

Farm Notes

February 2013

In This Issue

Agricultural Entrepreneurial Business Planning Course... 1
 Women In Agriculture Regional Conference 2
 2013 Bay Area Fruit School..... 2
 MD Department Of Agriculture Survey 2
 Marketing Farm-Raised Meats In MD..... 3
 Branching Out Is Now Available 3
 Cost Share Grants For Manure Incorporation..... 4
 Updates On The Milk Income Loss Contract 4
 Starting A Small Intensive Commercial Farm..... 5
 FSA Announces Important Program Updates..... 5
 Growing Hops In The East 6
 Fields Can Be Exempted From Manure Incorporation..... 7
 Soybean Variety Test Results 7
 Respirator Recall 7
 I Was Wrong About GMO's..... 8
 Dates To Remember 9
 Brochures



**AGRICULTURAL ENTREPRENEURIAL BUSINESS
 PLANNING COURSE**

What is this course?

This 3-evening course taught by University of Maryland Extension Faculty is for the agricultural entrepreneur who is thinking about starting an agricultural based venture, needing to expand a current business, or considering an opportunity to diversify. The course is designed to enhance entrepreneurial skills and assist in the development of a business plan. It will help those individuals who are searching for innovative ideas and enhanced marketing opportunities in the area of agriculture. Attendees will have networking opportunities and one-on-one consultation time with instructors. A business planning book will step you through the process of developing the business plan.

When is this course?

6:30 to 9:00 pm on March 7, 14, 21, 2013.

Where is the course?

Carroll County Office, University of Maryland Extension
 700 Agriculture Center, Westminster, MD 21157

What is the cost?

\$25 for up to two people from the same family/business. Business partners or couples are encouraged to attend together.

How do I register?

Registration deadline is March 4, 2013. Make checks payable to Carroll County EAC. Mail payment with your name, address, and phone number to:

Carroll County Office, University of Maryland Extension
 700 Agriculture Center, Westminster, MD 21157
 For inquiries or more information call 410-386-2760.

Source: UME

WOMEN IN AGRICULTURE REGIONAL CONFERENCE

2013 will mark the 12th annual Women In Ag conference. The conference goals are to offer women who are involved with agriculture an opportunity to come together to learn about current issues and topics so they can make informed decisions concerning their agribusinesses and family lives.

Sessions will cover topics in risk management including marketing, financial, legal, human resource and production.

Cost of the 2 day conference is \$45.

For more information see our website: www.extension.umd.edu/womeninag

Please Contact Victoria Corcoran, vgc@umd.edu or Shannon Dill sdill@umd.edu 410-822-1244 if you require special assistance to attend the conference.

Register Online at: <http://womeninag.eventbrite.com>



Source: CANR

2013 BAY AREA FRUIT SCHOOL

The 2013 Bay Area Fruit School at the Wye Research and Education Center will be held Wednesday, February 20, 2013. University of MD, MDA, and USDA experts will discuss many topics, including: Sprayers for fruit culture, Brown Marmorated Stink Bug updates and research, Spotted Wing Drosophila updates, Methods for monitoring and managing fungicide resistance in fungal pathogens of pome and stone fruits, Establishing habitat for native pollinizers, Fruit Research at WyeREC, and other topics.

Registration will be at 8:30 AM, with formal program beginning at 9:00 and concluding at approximately 3:30 PM. Pre-registration by mail, phone, fax, or e-mail is essential. \$20.00 fee may be paid upon arrival or mailed to: WREC, Attn: D. Dant, P.O. Box 169, Queenstown, MD 21658, Fax: 410-827-9039, E-mail: ddant@umd.edu, make check payable to University of Maryland.

For registration and directions, contact Debby Dant @410-827-8056 Ext. 115, or for additional program information, contact Mike Newell @410-827-7388.

****This program will qualify for CCA and Pesticide Credits****

Source: UMEWREC

MARYLAND DEPARTMENT OF AGRICULTURE SURVEY

The Governor's Intergovernmental Commission for Agriculture (GICA), responding to concerns expressed by farmers, is launching an online survey to find out how Maryland farmers' experiences with county zoning and permitting and health regulations have impacted their businesses. Farmers are encouraged to take the survey by Feb. 28.

Go to this link to fill out the survey: <https://mdamarketing.wufoo.com/forms/gica/>

GICA will share the findings with the Maryland Association of Counties and ask for its input into the survey results. GICA will then convene a work group to develop recommendations.

MDA has heard from farmers and farming organizations that there are issues at the county level that need to be reviewed in light of the evolving changes within the agriculture industry. At the same time, farmers need to know

who to contact and what their rights are when a county zoning, permitting or health issue arises. Our goal is to provide guidance to farmers and counties to ensure both sides understand each other and the law. This survey is a first step toward meeting that goal.

GICA was established by Executive Order in 2006 "to promote the economic profitability of agriculture in the State by ensuring that all appropriate State agencies work in a cooperative, coordinated manner with local government and industry groups in planning, implementing, overseeing and evaluating intergovernmental initiatives related to agricultural affairs of the State."

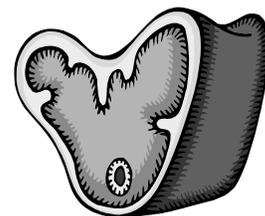
For more information, contact Joanna Kille at joanna.kille@maryland.gov or 410-841-5880.

Source: MDA

MARKETING FARM-RAISED MEATS IN MARYLAND

When: Wednesday, March 6, 2013 - 8:30 AM to 3:00 PM

Where: Maryland Agricultural Resource Center
University of Maryland Extension - Baltimore Co.
1114 Shawan Road (First Floor)
Cockeysville, MD 21030



What: Whether you're just getting started or have established markets, the "Marketing Your Farm-Raised Meats in Maryland Workshop" will provide valuable resources and information to help improve your profitability. The Baltimore-Washington corridor offers an excellent market for farm-raised, local meats and poultry, but processing regulations, selecting marketing channels, pricing, and logistics can be challenging for producers. This workshop addresses those challenges.

Cost: \$30.00 (includes continental breakfast, lunch and handouts)

Online Registration: <http://marketingfarmraisedmeats.eventbrite.com>

Registration Deadline: Monday, February 25, 2013

Check-In: 8:30 AM - 9:00 AM

Source: UME

BRANCHING OUT IS NOW AVAILABLE!

Branching Out Vol. 21, No. 1 ~ Winter 2013 URL:

<http://www.naturalresources.umd.edu/Publications/BranchingOut/2013Vol21No1.pdf>

Branching Out, Maryland's Forest Stewardship Education newsletter, is published four times per year by University of Maryland Extension. Branching Out provides educational information and current news and events, and is intended to reach anyone interested in forest stewardship including landowners and natural resource professionals.

Source: Andrew A. Kling, Extension Program assistant, akling1@umd.edu, www.naturalresources.umd.edu

COST-SHARE GRANTS FOR MANURE INCORPORATION AND INJECTION NOW AVAILABLE FROM MDA

The Maryland Department of Agriculture (MDA) announced that financial assistance is now available to help farmers cover the cost of injecting or incorporating manure, sludge, food waste and other organic products into cropland. Governor Martin O'Malley has earmarked \$2 million in cost-share funds to assist farmers as they begin implementing the new requirements of Maryland's recently revised nutrient management regulations.

Maryland's revised nutrient management regulations took effect October 15. A major provision requires farmers to inject or incorporate manure and other organic nutrient sources into the soil within 48 hours of application in order to achieve maximum water quality benefits for streams, rivers and the Chesapeake Bay.

Farmers who incorporate or inject all types of animal manure, food waste, sludge or other organic waste products into cropland may apply for cost-share grants from MDA. Participation is limited to operators who have not used eligible equipment for incorporation or injection of manure during the past five years. Operators who import manure and other organic nutrient sources for use on cropland that they own or rent may participate. While transportation costs are not cost-shared under this program, the Manure Transportation Program is available for eligible farms. Cost-share rates for manure incorporation and injection range from \$10 to \$55 an acre depending on the type of equipment or services used. Farmers who use manure injection receive the highest reimbursement rates.

Cost-share grants for manure incorporation and injection are administered by the Maryland Agricultural Water Quality Cost-Share (MACS) Program. Applicants must be in good standing with MACS to participate and in compliance with the Nutrient Management Program. All work must be completed by June 1, 2013, and all claims for payment received by June 10, 2013. Other restrictions apply.

Farmers should visit their local soil conservation district office as soon as possible to apply. Applications will be accepted on a first come, first served basis and sign-up is ongoing until all funds are fully committed. For more information, contact MDA at 410-841-5864.

Source: MDA

USDA ANNOUNCES IMPORTANT UPDATES ON THE MILK INCOME LOSS CONTRACT (MILC) PROGRAM

U.S. Department of Agriculture (USDA) Farm Service Agency (FSA) announced that beginning Feb. 5, USDA will issue payments to dairy farmers enrolled in the Milk Income Loss Contract (MILC) program for the September 2012 marketings. The American Taxpayer Relief Act of 2012 extended the authorization of the Food, Conservation, and Energy Act of 2008 (the 2008 Farm Bill) through 2013 for many programs administered by FSA, including MILC. The 2008 Farm Bill extension provides for a continuation of the MILC program through Sept. 30, 2013.

As announced by FSA on Jan. 22, all dairy producers' MILC contracts are automatically extended to Sept. 30, 2013. Eligible producers therefore do not need to re-enroll in MILC. MILC operations with approved contracts will continue to receive monthly payments, if available.



The payment rate for September 2012 is approximately \$0.59 per hundredweight. The payment rate for October 2012 marketings is approximately \$0.02 per hundredweight. The payment rate for November 2012 marketings is zero.

Before the October MILC payment can be issued, dairy farmers must complete a new Average Adjusted Gross Income (AGI) form for 2013. The new form, CCC-933 Average Adjusted Gross Income (AGI) Certification and Consent to Disclosure of Tax Information, must be completed by producers before they can receive payments for a variety of programs administered by FSA and USDA's Natural Resources Conservation Service. Producers may obtain CCC-933 at their local USDA Service Center or online at www.fsa.usda.gov/cc933. Specific detail about AGI [may be found here](#).

Dairy operations may select a production start month other than October 2012. Producers who want to select a production start month other than October 2012 must visit their local FSA office between Feb. 1 and Feb. 28, 2013, also known as a relief period.

FSA will provide producers with information on program requirements, updates and signups as the information becomes available. For more information on MILC, contact a local FSA county office or visit the FSA website at www.fsa.usda.gov.

Source: FSA

STARTING A SMALL, INTENSIVE COMMERCIAL FARM FOR LOCAL MARKETS 2013 RURAL AND URBAN WORKSHOP SERIES

University faculty, farm owners, and professionals from several agencies will present a variety of topics focused on small-scale planning and production. [Click here for session topics and instructors.](#) (<http://www.futureharvestcasa.org>)

Registration for all 9 Rural workshops - \$40
Wednesdays, 6:30-8:45 pm, January 30 - March 27

Registration for all 3 City workshops - \$15
Wednesdays, 6:00-9:00 pm, April 3 - April 17



[Future Harvest CASA](#), [University of Maryland Extension Baltimore County](#), and [Maryland Agricultural Resource Council](#) are once again offering this workshop series for anybody interested in starting or enhancing their small farm. In partnership with the [Farm Alliance of Baltimore City](#) and [Civic Works' Real Food Farm](#), we are also offering a 3-part Urban Farming Workshop Series. This is part of a larger initiative to train new farmers in the region with the [Beginner Farmer Training Program](#), which involves new farmers learning from successful farmers, however the workshop series is **open to the public**.

Speakers at this workshop series include educators from University of Maryland Extension; professionals from the Maryland Department of Agriculture (MDA), Soil Conservation, United States Department of Agriculture (USDA), Farm Service Agency (FSA), Baltimore County Farm Bureau, and the Maryland Agricultural Education Foundation (MAEF); as well as farmers from Flying Plow Farm, Calvert's Gift Farm, Whitelock Community Farm, Radix Farm, Whitmore Farm, and Sassafra Creek Farm.

Source: UME

FARM SERVICE AGENCY ANNOUNCES IMPORTANT PROGRAM UPDATES

The U.S. Department of Agriculture's Farm Service Agency (FSA) reminds producers that the American Taxpayer Relief Act of 2012 extended the authorization of the Food, Conservation, and Energy Act of 2008 (the 2008 Farm Bill) for many Commodity Credit Corporation (CCC) commodity, disaster, and conservation programs through 2013. FSA administers these programs.

The extended programs include, among others: the Direct and Counter-Cyclical Payment Program (DCP), the Average Crop Revenue Election Program (ACRE), and the Milk Income Loss Contract Program (MILC). FSA is preparing the following actions:

- FSA will begin sign-ups for DCP and ACRE for the 2013 crops on Feb. 19, 2013. The DCP sign-up period will end on Aug. 2, 2013; the ACRE sign-up period will end on June 3, 2013.
- The 2013 DCP and ACRE program provisions are unchanged from 2012, except that all eligible participants in 2013 may choose to enroll in either DCP or ACRE for the 2013 crop year. This means that eligible producers who were enrolled in ACRE in 2012 may elect to enroll in DCP in 2013 or may re-enroll in ACRE in 2013 (and vice versa).
- All dairy producers' MILC contracts are automatically extended to Sept. 30, 2013. Eligible producers therefore do not need to re-enroll in MILC. Specific details regarding certain modifications to MILC will be released soon.

FSA will provide producers with information on program requirements, updates and signups as the information becomes available. Any additional details will be posted on FSA's website.

For more information about the programs and loans administered by FSA, visit any FSA county office or www.fsa.usda.gov.

Source: USDA

GROWING HOPS IN THE EAST

What: 1st Annual University of Maryland Extension and Maryland Chapter of Northeast Hop Alliance Hops Conference

When: March 9, 2013

Where: Frederick, MD

For more information and registration details please call 301-600-3577 or email Terry Poole at tepoole@umd.edu.

Source: UMEFC

FIELDS CAN BE EXEMPTED FROM THE MANURE INCORPORATION

MDA has decided on the following procedure for determining if no-till producers' fields can be exempted from the manure incorporation.

- 1) A RUSLE determination is required in a nutrient management plan for each field where a client wishes to apply manure without incorporation.
 - a. Run RUSLE using an incorporation method the farmer indicates he/she is most likely to use.
 - i. Recall that NuMan indicates the "T" value in the PSI module on the Part A page.

- ii. Since manure incorporation method must be integrated in to the erosion estimate, either RUSLE built into NuManPro or RUSLE2 must be used. The old look-up tables are not acceptable for this task.
 - b. Interpreting RUSLE
 - i. If the erosion is less than “T” or “tolerable” erosion, manure must be incorporated.
 - ii. If the erosion is greater than T, incorporation is not required.
 - c. Documentation
 - i. For fields that are exempt from incorporation based on the outcome of RUSLE, include a section in the plan labeled “RUSLE Worksheets” to support your recommendation.
- 2) HEL (highly erodible land) crop fields are mentioned in the October regs as being exempt from incorporation.
 - a. Documentation
 - i. If HEL crop fields exist on a farm for which a plan is being developed and the client wishes to avoid incorporation of manure, copies of the official FSA maps with the HEL fields clearly labeled are required as part of the plan.
- 3) Guidance will be forthcoming from MDA concerning equipment/methods that will qualify for incorporation with minimum disturbance.

Source: MDA

SOYBEAN VARIETY TEST RESULTS

The Soybean Variety Test results have been posted to the Maryland Crops website: www.mdcrops.umd.edu

Source: CANR MDCROPS

RESPIRATOR RECALL

ACTION DATE: Immediate

ISSUE: Moldex has issued a recall for some of its 7000 Series half-mask respirators.

Moldex determined the cartridges for the models being recalled had gas/vapor breakthrough rates that did not meet the NIOS standard. Therefore, they have issued a voluntary recall and stop sale of the following Moldex 7000 series gas or vapor cartridges and assembled respirators with any manufacturing lot number before 121112000 (December 11th, 2012).

Owners should IMMEDIATELY stop using any of models being recalled and return them to Moldex, which will pay the return freight charges and replace the products at no charge. These respirators could have been purchased through a number of dealers, including Grainger and Gempler. The models being recalled are:

7100, 7101, 7102, 7103, 7111, 7112, 7113, 7140, 7171, 7172, 7173, 7200, 7300, 7400, 7500, 7600, 7601, 7602, 7603, and 7640.

To arrange the return of affected models, or for questions, contact Moldex Customer Service at 800-421-0668 ext. 550.

Source: Just-In-Time Pesticide Info

'I WAS WRONG ABOUT GMOS,' ENVIRONMENTALIST TELLS UK CONFERENCE

Perhaps nothing is more telling about one's intellect and character than changing one's mind.

After all, changing your mind about something suggests you have given it thought and that maybe, just maybe, you're first thoughts were incorrect.

Mark Lynas has given a lot of thought to genetically modified (GMO) corn. And he's changed his mind.

Lynas, author of three books, including *Six Degrees: Our Future on a Hotter Planet*, is generally recognized as one of the founders of the anti-GMO movement in the mid-1990s and a vocal critic of GM technology. He now says he was wrong.

Last week at the Oxford Farming Conference in the United Kingdom, [Lynas delivered remarks that began with an astonishing apology](#).

“For the record, here and upfront, I apologize for having spent several years ripping up GM crops. I am also sorry that I helped to start the anti-GM movement back in the mid-1990s, and that I thereby assisted in demonizing an important technological option which can be used to benefit the environment,” Lynas said.

“As an environmentalist, and someone who believes that everyone in this world has a right to a healthy and nutritious diet of their choosing, I could not have chosen a more counter-productive path. I now regret it completely.

“So, I guess you'll all be wondering – what happened between 1995 and now that made me not only change my mind but come here and admit it? Well, the answer is fairly simple: I discovered science, and in the process I hope I became a better environmentalist.”

That's a startling admission from one who is at least partially responsible for many countries either banning or squelching GMO production and research. Unfortunately, the backlash against Lynas has been predictable. His website was crashed with comments from around the globe, mostly from critics. In short, he went from a founding father of the anti-GMO movement to a Benedict Arnold.

But that's just a knee-jerk reaction from those who fail to read beyond the headlines of Lynas' apology. Certainly no one with Lynas' credentials and commitment to a cause as important as environmental activism would make such a reversal in ideology without careful consideration. Indeed, Lynas' mind was changed by studying the facts about GMO and accepting the science. Here's what he said:

“So I did some reading. And I discovered that one by one my cherished beliefs about GM turned out to be little more than green urban myths.

“I’d assumed that it would increase the use of chemicals. It turned out that pest-resistant cotton and maize needed less insecticide.

“I’d assumed that GM benefited only the big companies. It turned out that billions of dollars of benefits were accruing to farmers needing fewer inputs.

“I’d assumed that Terminator Technology was robbing farmers of the right to save seed. It turned out that hybrids did that long ago, and that Terminator never happened.

“I’d assumed that no-one wanted GM. Actually what happened was that Bt cotton was pirated into India and roundup ready soya into Brazil because farmers were so eager to use them.

“I’d assumed that GM was dangerous. It turned out that it was safer and more precise than conventional breeding using mutagenesis for example; GM just moves a couple of genes, whereas conventional breeding mucks about with the entire genome in a trial and error way.”

Lynas’ embrace of peer-reviewed science is heartening for those of us hoping for a more logical and less emotional debate about agriculture on this side of the Atlantic.

“The GM debate is over,” Lynas said. “It is finished. We no longer need to discuss whether or not it is safe...You are more likely to get hit by an asteroid than to get hurt by GM food.”

Find this article at: <http://www.cattlenetwork.com/e-newsletters/drovers-daily/I-was-wrong-about-GMOs-environmentalist-tells-UK-conference-186081541.html>

Source: Greg Henderson, Drovers Cattle Network, 01/08/2013

DATES TO REMEMBER

Feb. 26, Mar. 12, 26 **Farm Transition & Estate Planning Televised Workshop**-9:30 to 12:30 pm, Carroll County Extension Office, 700 Agriculture Center, Westminster, MD, Call to register: 410-386-2760

February 23 **2013 MD Dairy Convention**-8:30 to 9 pm, Frederick County Fairgrounds Building 9, 797 E Patrick St., Frederick, MD

February 26 **Farm Transition & Estate Planning Workshop**-9:30 to 12:30 pm, Carroll County Extension Office, 700 Agriculture Center, Westminster, MD, Call to register: 410-386-2760

March 5 **Private Pesticide Applicator Certification Training**-10 to Noon, Carroll County Extension Office, 700 Agriculture Center, Westminster, MD, Call to register at 410-386-2760

- March 6 **Marketing Farm-Raised Meats In MD**-8:30 to 3 pm, Baltimore County Extension Office, 1114 Shawan Road, Cockeysville, MD To register: <http://marketingfarmraisedmeats.eventbrite.com>
- March 7, 14, 21 **Agricultural Entrepreneurial Business Planning Course**-6:30 to 9 pm, Carroll County Extension Office, 700 Agriculture Center, Westminster, MD, Call to register: 410-386-2760
- March 12 **Private Pesticide Applicator Certification Exam**-10 to Noon, Carroll County Extension Office, 700 Agriculture Center, Westminster, MD, Call to register: 410-386-2760
- March 12, 26 **Farm Transition & Estate Planning Workshop**-9:30 to 12:30 pm, Carroll County Extension Office, 700 Agriculture Center, Westminster, MD, Call to register: 410-386-2760
- April 19 **Live On-Line Session Private Pesticide Applicator Recertification**-4 to 6 pm , Call the Anne Arundel County Extension Office at 410-222-6759 to register

Visit our web site at <http://carroll.umd.edu> For more event listings visit <http://www.agnr.umd.edu/AGNRCalendar/>

Yours for better farming from your
Carroll County Agriculture Extension Educators,

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If you would like to be removed from our mailing list, please call: 410-386-2760 or 1-888-326-9645.

If you have a disability that requires special assistance for your participation in a program please contact the Carroll County Extension Office at 410-386-2760, Fax: 410-876-0132, two weeks prior to the program.

The information given herein is supplied with the understanding that no discrimination is intended and no endorsement by University of Maryland Extension is implied.



Farm Transition and Estate Planning Workshop: Managing the Risk of Transferring the Business.

Have you begun to transition your farm to the next generation and plan the transfer of your estate? Estate planning is often pushed aside until it is too late. However, the process of creating a plan for transfer of property from one generation to another is a critical step to avoid estate tax liability, maintain family unity and ease anxiety after the death of a family member. Estate tax laws have been changing and may change again this year, land values may be higher than the basis, and family needs may have been altered so thinking through the best options has become crucial for many farmers. To get you started, the Center for Agricultural and Natural Resource Policy in cooperation with the University of Maryland Extension and the Risk Management Agency is conducting a Farm Transition and Estate Planning Workshop.

This three session workshop will help farm families understand and begin to complete a succession and estate plan for their farms. The sessions will be conducted on Tuesdays, February 26, March 5, and 12 from 9:30 am-12:30 pm. They will be televised from College Park to University of Maryland Extension Offices. Each week the entire family will participate will be assigned homework to help them set goals and begin to organize their materials to prepare them to meet with a lawyer and other professionals that will help them complete their succession & estate plan. Two topics will be presented each week. Call your local Extension office to register. \$25 fee.

February 26

Preparing to Transfer the Farm Business

A good plan takes into consideration the goals of the individual, the family and farm business(es). They serve as the primary guiding principles for the farm transition and estate plan. Begin the process of discovering your family's goals.

Major Tax Considerations When Transferring Assets

Learn about the major tax issues to consider - basis, stepped up basis, loss of stepped up basis, capital gains tax, state and federal taxes, gift tax, and special use valuations.

March 12

Overview of Farm Transfer Strategies

Gain an understanding of transfer strategies such as partnerships, corporations, LLP and LLC as well as transfer techniques like gifting and installment sales.

Financial Consideration in Transferring the Farm

Success of the plan hinges on financial stability and whether the business(es) can generate enough income for both the retiring generation and the succession generation. Or can additional activities be added to help with the transition.

March 26

Treatment of Heirs and Available Financial Assistance

Gain an understanding of fair and equitable treatment of heirs that want to farm and those that won't be active farm participants as well as strategies such as buy-out provisions to ensure the farm business can survive.

Estate Planning and the Transfer Process

Learn about all the tools of estate planning such as wills, trusts, life estate, power-of-attorney, health care directives, life insurance and a number of other strategies.

Cooperating agencies' programs are open to all citizens without regard to race, color, gender, disability, religion, age, sexual orientation, marital or parental status, or national origin.

Agricultural Entrepreneurial Business Plan Course

What is this course?

This 3-morning course taught by University of Maryland Extension Faculty is for the agricultural entrepreneur who is thinking about starting an agricultural based venture, needing to expand a current business, or considering an opportunity to diversify. The course is designed to enhance entrepreneurial skills and assist in the development of a business plan. It will help those individuals who are searching for innovative ideas and enhanced marketing opportunities in the area of agriculture. Attendees will have networking opportunities and one-on-one consultation time with instructors. A business planning book will step you through the process of developing the business plan.

When is this course?

6:30 pm – 9:00 pm on March 7, 14, & 21, 2013.

Where is the course?

Carroll County Office, University of Maryland Extension, 700 Agriculture Center, Westminster, MD 21157

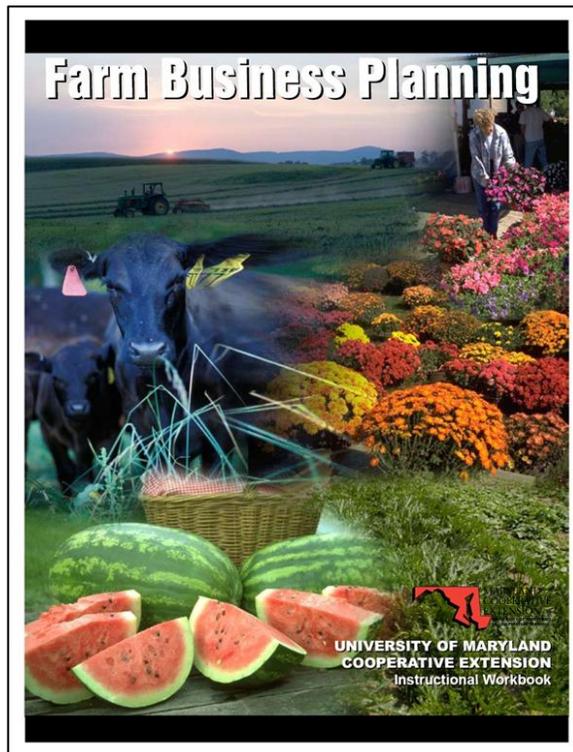
What is the cost?

\$25 for up to two people from the same family/business. Business partners or couples are encouraged to attend together.

How do I register?

Registration deadline is **March 4, 2013**. Mail registration form below and payment to: Carroll County Office, University of Maryland Extension, march AEBP, 700 Agriculture Center, Westminster, MD 21157

Make checks payable to Carroll County EAC. For inquiries or more information call 410-386-2760.



Agricultural Entrepreneurial Business Plan Course

Name(s) of participant(s) _____

Address _____

Phone _____ Email (optional) _____

UNIVERSITY OF
MARYLAND
EXTENSION
Solutions in your community

University of Maryland Extension programs are open to all citizens without regard to race, color, gender, disability, religion, age, sexual orientation, marital or parental status, or national origin.

Presents

**Grow It, Eat It, Preserve It Workshops
Preserving Your Garden's Bounty!**



Carroll County Extension Office
700 Agriculture Center Drive
Westminster, MD 21158

**The following Workshop will be held on April 13, 2013:
9:00 am to 12:00 - Hot Water Bath Canning
Lunch (please pack)
12:30 to 4:00 pm - Pressure Canning**



Registration cost is \$65.00 for the whole workshop, or \$35.00 for each session. Advance registration with payment is required. Make checks payable to CCEAC

Don't wait, sign up now, all classes are limited to first 15 paid registrations.

Registration includes *It's So Easy To Preserve* publication.

Registration deadline is Tuesday, April 9th at 4:00 pm.

No refunds after registration deadline.

Register by calling 410-386-2760 or 1-888-326-9645

If you need special assistance, please contact the office at 410-386-2760 two weeks before the program. University of Maryland Extension programs are open to all citizens and will not discriminate against anyone because of race, age, sex, color, sexual orientation, physical or mental disability, religion, ancestry, or national origin, marital

**UNIVERSITY OF MARYLAND
COLLEGE OF AGRICULTURE AND NATURAL RESOURCES
UNIVERSITY OF MARYLAND EXTENSION (UME)**

POSITION ANNOUNCEMENT

Title: Coordinator
Working Title: Sustainable Agriculture Coordinator
Position Number: 118862
Category Status: Exempt (12-Month Contract), Full or part time (80% minimum)
Location: To be determined

PURPOSE:

To develop and facilitate professional development opportunities for UME faculty and staff, and other agricultural service providers in Maryland, and to assist in grant proposal development in the areas of sustainable agriculture. The Coordinator will work with the Agriculture and Natural Resource (AGNR) Program Leader, other program faculty and with other agricultural service providers in Maryland (NRCS, FSA, State Dept. of Agriculture, nonprofits) to develop and facilitate a strategic professional development plan for AGNR faculty and other service providers covering a variety of priority issues including nutrient management, good agriculture practices, IPM, and precision agriculture. The professional development program will be based on adult learning concepts and techniques, and the vehicles for implementing programs will include webinars, invited speakers, workshops, tours, and other educational methods. The Coordinator also will assist faculty teams in grant proposal development and submissions. Potential grantors include Federal Programs such as NIFA, NRCS, AFRI, SCRI, SBIR, and EPA, and state agencies, commodity organizations, regional non-profits and foundations. The goals of the position are to increase the ability of UME faculty and staff, and other agricultural service providers in Maryland to: 1) implement education programs about sustainable agriculture based on adult learning concepts, 2) document outcomes from their education programs, and 3) increase their success in obtaining external program funding.

JOB RESPONSIBILITIES:

- Evaluate needs of faculty and other agricultural service providers for professional development in adult learning, sustainable agriculture, and grant writing.
- Identify existing opportunities (workshops, conferences, in-service meetings, departmental meetings, etc.) to address these needs.
- Facilitate, coordinate and conduct new programs to address these needs by delivering high quality, in-depth professional development based on adult learning concepts.
- Develop and maintain a calendar of PD programming and disseminate to faculty, staff and agricultural service providers in Maryland.
- Work with Agriculture Profitability and Sustainability Impact Team, other teams and other agricultural service providers in Maryland to advance sustainable agricultural education to enhance service providers' skills and capacity.
- Enhance grant writing skills of faculty, especially the development of skills for meeting the requirements of programs requiring outcomes.
- Identify, maintain and disseminate a list of funding opportunities available to support and advance sustainable agriculture programs.
- Supplement position funding by inclusion of salary request in grant submissions.

QUALIFICATIONS:

- Masters in agricultural education, education, production agriculture or closely related field is required. If degree is in education, 2 years experience working in agricultural production is required.
- Knowledge about adult learning concepts
- Experience in writing and obtaining grants for programs requiring outcomes.
- Excellent written and oral communications skills
- Strong computer skills in WORD, EXCEL, PowerPoint, and online conferencing programs

SALARY & BENEFITS:

Salary will be commensurate with experience, with base salary of \$41,600 full-time equivalent per year. The University of Maryland offers an extensive benefits package.

APPLICATIONS:

All candidates must apply online at <https://jobs.umd.edu/applicants/Central?quickFind=54513> A complete application packet includes a letter of application, a current (signed) resume or Curriculum Vitae, official transcripts, and three (3) professional references, including name, mailing address, telephone number, and E-mail address.

CLOSING DATE:

Applications will be accepted until February 28, 2013 or until a suitable candidate is selected.

The University of Maryland, College Park, actively subscribes to a policy of equal employment opportunity, and will not discriminate against any employee or applicant because of race, age, sex, color, sexual orientation, physical or mental disability, religion, ancestry or national origin, marital status, genetic information, or political affiliation, or gender identity and expression.

Minorities and women are encouraged to apply.