2013 MID-ATLANTIC SMALL FLOCK POULTRY EXPO

The University of Maryland Extension will host the Mid-Atlantic Small Flock Poultry Expo on Saturday, February 2, 2013 from 8:30 AM to 4:00 PM at the University of Maryland Extension-Carroll County Office & Carroll County Agriculture Center, 700 Agriculture Center Drive, Westminster, Maryland, 21157.

The expo will feature educational seminars on poultry nutrition, disease prevention and control, chicken breeds, egg and meat production basics, housing, pasturing, feeding and watering systems, regulations on selling meat and eggs, breeding and egg incubation, turkey production, poultry in diversified livestock operations, exotics, egg grading and handling, marketing and economics, urban poultry production, predator control, showing poultry, coop construction, and injured bird first aid. Vendors will be available with live poultry and poultry related items. A poultry processing equipment demonstration will be conducted. Producers and Extension specialists will be available for technical questions about production practices. 4-H will conduct activities and competitions. Door prizes will be awarded. Lunch and snacks will be available for purchase.

Registration:

- Adults: $10 pre-registration fee, $20 at the door
- Youth 10-18: $5 pre-registration, $10 at the door
- Children under 10: Free
- Free Registration for 4-H Members and Volunteers with Membership Card (must pre-register).

University of Maryland Extension programs are open to all citizens without regard to race, color, gender, disability, religion, age, sexual orientation, marital or parental status, or national origin.
For additional information about the Mid-Atlantic Small Flock Poultry Expo visit http://carroll.umd.edu/ag/poultry.cfm.

If you have a disability that requires special assistance for your participation in this program please contact the Carroll County Extension Office at (410) 386-2760, Fax: (410) 876-0132, at least two weeks prior to the program.

**2013 MARYLAND DAIRY CONVENTION**

Where: Frederick County Fairgrounds, Building #9

When: February 23, 2013

For more information and registration details please see the attached event brochure.

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**SMUCKER’S MEATS HOSTS TOUR FOR MARYLAND MEAT PRODUCERS**

The Agricultural Marketing Program of the University of Maryland Extension is pleased to announce that Smucker’s Meats, LLC, in Mt. Joy PA., will host a tour of their facility for Maryland’s Farm-raised Meat Producers on **Thursday, January 24, 2013 from 9:30 AM - 12:00 PM.**

Attendees will get an up close look at slaughter procedures, food safety processes and value-added product development through a comprehensive tour of the meat processing plant. A question and answer session with plant staff exclusive for attendees will follow the tour. Limited space is available to processor attendees that are 18 years or older.

The tour is part of an educational seminar series for Maryland’s Farm-Raised Meat Producers titled, “Managing Risks in the Farm to Table Marketing Model for Small Farm Meat Producers in Maryland.” The project aims to provide participants - producers, Extension Educators, and any other Agricultural Service providers attending - a total overview of the farm-to-table marketing model from birth to sales. This project received grant funding from the Northeast Center for Risk Management.

There is no fee to attend the tour, but pre-registration is required. Number of tour attendees is limited to 25. The tour will begin promptly at 9:30 AM.

To register contact Ginger S. Myers, Western Maryland Research & Education Center, 18330 Keedysville Road, Keedysville, Maryland 21756, TEL 301-432-2767 x338, FAX 301-432-4089, gsmyers@umd.edu.

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**FARM FINANCES GOT YOU DOWN? LEARN TO PLAN FOR PROFIT THIS JANUARY**

The old joke goes, "Know how to make a small fortune in farming? Start with a large one." For many farmers this hits too close to home to be funny. Whether you're just getting started or have been farming for a while, the Cornell Small Farms Program is offering two online courses this January to give you the confidence and tools to take control of your farm finances.
BF 104: Financial Recordkeeping is an introductory course designed for those who don't yet have well-established systems for tracking farm financial records. It will help you learn what records to keep, how to set up a system in either Excel or QuickBooks, and how to generate and analyze financial reports to get a picture of your farm's financial health. BF 104 starts Jan. 14, 2013. More info is available at http://nebeginningfarmers.org/online-courses/all-courses/bf-104-financial-records/

BF 203: Holistic Financial Planning goes beyond the basics for farmers who already have some financial records but want to increase the profitability of their operations. You will learn how to prioritize your investments in the farm, analyze and compare enterprises, and make your farm work for you. BF 203 starts Jan. 22, 2013. More info is available at http://nebeginningfarmers.org/online-courses/all-courses/holistic-financial-planning-bf-203/

These 6-week courses include weekly live webinars featuring interactions with successful farmers and ag professionals, as well as readings, discussion forums, and homework assignments. Those who successfully complete a course receive a certificate from the Northeast Beginning Farmer Project. Course registration is $200, which will easily pay for itself in the knowledge you gain about how to manage your farm’s finances well.

Don’t hesitate – courses often fill quickly, and registration is only open until the course fills or one week before the start date, whichever happens first. So visit http://nebeginningfarmers.org/online-courses today and check out your options for learning some new farming skills online this winter.

Source: Violet Stone, Cornell Small Farms Program, NY SARE Coordinator, 607-255-9227, vws7@cornell.edu

FARM TRANSITION AND ESTATE PLANNING WORKSHOP: MANAGING THE RISK OF TRANSFERRING THE BUSINESS

Have you begun to transition your farm to the next generation and plan the transfer of your estate? Estate planning is often pushed aside until it is too late. However, the process of creating a plan for transfer of property from one generation to another is a critical step to avoid estate tax liability, maintain family unity and ease anxiety after the death of a family member. Estate tax laws have been changing and may change again this year, land values may be higher than the basis, and family needs may have been altered so thinking through the best options has become crucial for many farmers. To get you started, the Center for Agricultural and Natural Resource Policy in cooperation with the University of Maryland Extension and the Risk Management Agency is conducting a Farm Transition and Estate Planning Workshop.

This three session workshop will help farm families understand and begin to complete a succession and estate plan for their farms. The sessions will be conducted on Tuesdays, February 26, March 5, and March 12 from 9:30 am-12:30 pm. They will be televised from College Park to University of Maryland Extension Offices. Each week the entire family will participate and be assigned homework to help them set goals and begin to organize their materials to prepare them to meet with a lawyer and other professionals that will help them complete their succession & estate plan. Two topics will be presented each week. Call the Carroll County Extension office to register before February 19, 2013. There is a $25 registration fee per farm.

For more information please see the attached flyer.

Source: UME, CANRP, and RMA.
IMPROVING HAY AND BALEAGE PRESERVATION

Three regional Hay and Pasture Conferences across Maryland and Delaware will provide opportunities for farmers as well as agribusiness and agency personnel to obtain information on some of the latest technology and practices related to forage production, management and utilization.

The preservation of forage crops is one of the most risky processes on the farm. From the time the crop is cut until the time it is fed, it is subject to losses in both quality and quantity. These losses occur during field harvest operations as well as during storage and then feeding. Fifteen to thirty percent of the standing forage crop is commonly lost during harvest and storage.

Field losses are greater for hay, while storage losses are greater for silage. Windows of opportunity for getting hay sufficiently dry for baling can often be a challenge, especially for the first and fall cuttings. It can sometimes even be difficult when the crop is harvested as chopped silage or as baleage. Storage losses with baleage can be quite high if proper harvest and storage procedures are not followed.

Hay preservatives have been around for many years as a treatment to reduce field drying time and get hay out of the field when rain is threatening. Results have been mixed -- some commercial preservative products have worked, some have not. And some have been very corrosive to equipment and hazardous to handle, some are less corrosive and less hazardous, some non-corrosive and not hazardous to handle. There are various types of preservatives, from organic acids, principally propionic acid, to bacterial inoculants, potassium sorbate and others.

Not only is determining the moisture content of hay important in knowing when to bale but it is essential when using a preservative applicator system because application rates of preservatives depend on the moisture content of the hay. Accuracy of electronic moisture testers often times leaves a lot to be desired. Readings are affected by bale density, the type of forage, whether it is plant moisture or dew moisture, and whether acid preservative has already been applied. Readings from a moisture tester can give you a false sense of accuracy and security. Moisture testers should be used as a tool to supplement personal experience, not as an absolute measure of the moisture content of the hay.

Three conference locations and dates are:

- **Delmarva Hay & Pasture Conference**, January 15, Delaware State Fairgrounds, Harrington, DE
- **Southern Maryland Hay & Pasture Conference**, January 16, Baden Volunteer Fire Hall, Brandywine, MD
- **Tri-State (MD, PA, and WV) Hay & Pasture Conference**, January 17, Pleasant Valley Community Center, Oakland, MD

For more information or to obtain the complete program agenda and registration materials, contact your local soil conservation district office or go to [http://www.mdforages.umd.edu/UpcomingEvents.htm](http://www.mdforages.umd.edu/UpcomingEvents.htm).

**Source:** UME, Dr. Les Vough

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ANNIE'S PROJECT CLASS REGISTRATION IS NOW OPEN!

The University of Maryland and Delaware Cooperative Extension will conduct Annie’s Project during the winter of 2013 at five sites in Maryland. Annie’s Project focuses on the many aspects of farm management and
is designed to empower women in overall farm decision making and to build local networks throughout the state. The target audience is farm women with a passion for business, agriculture and involvement in the farm operation. Topics for the sessions cover the five areas of Risk Management – Production, Marketing, Financial, Legal Risk and Human Resources. This course is open to anyone interested in farm management practices.

The course will be 8 sessions held at a variety of sites in Maryland. Locations include: Cecil County Administration Building, Elkton MD, Washington County Extension Office Boonsboro MD, Wor-Wic Community College Salisbury MD, Harford Community College, Bel Air MD and Baltimore County Ag Center, Cockeysville, MD. Classes will begin in January 2013.

The cost of the course including meals and materials is $75. Please register by January 15th, space is limited. For more information visit the website www.anniesproject.umd.edu or call 410-758-0166. If you require special assistance to attend the classes please contact the site at least two weeks prior.

Annie’s Project has been approved for FSA Borrower Training. For more information, please contact your FSA loan officer. For more information, contact Shelia Shorter; 410-758-0166

Source: UME

2012 MARYLAND CORN HYBRID PERFORMANCE TESTS

Can be viewed at www.mdcrops.umd.edu

Source: Dr. RJ Kratochvil, UME

CLUSTER PROGRAMMING –The New Norm!

University of Maryland Extension (UME) has changed from County based programming to Cluster based programming. This change means that Carroll County is no longer in the UME Central Cluster but is now part of the UME Northern Maryland Cluster with Baltimore and Harford Counties and Baltimore City. This will facilitate cross-county as well as cross-cluster programming.

An example of cross-county cluster programming was this year’s Northern Maryland Cluster Field Crops Day held on December 6, 2012 at Friendly Farms in Baltimore County. As a result of this cluster programming Carroll County will NOT be holding its Winter Crops meeting in February. Be aware of these opportunities as we move deeper into Cluster programming. This is the new norm for UME including Carroll County.

If you have any questions about this, please let us know.

COMPOST BEDDED PACK BARN DESIGN FEATURES AND MANAGEMENT CONSIDERATIONS

Below is a link to a new Extension factsheet on compost bedded pack barn design and management considerations from the University of Kentucky Extension.


Source: University of Kentucky Extension, Jeffrey Bewley, Randi Black, Joe Taraba, George Day, and Flavio Damasceno
COW-SIDE FORUMS OFFER HANDS-ON TRAINING FOR DAIRY MANAGERS AND EMPLOYEES

Local dairy producers have an opportunity to learn about dairy animal care and animal handling through a program called, Cow-side Forums for Enhanced Dairy Care and Well-being on January 15. This program is being sponsored by the University of Maryland’s Department of Animal and Avian Sciences, University of Maryland Extension, and other partners.

The Pennsylvania Beef Council, Land O’ Lakes, Maryland and Virginia Milk Producers Association Coop, Inc., and Dairy Farmers of America along with the Department of Veterinary and Biomedical Sciences at University Park, PA, will partner with the University of Maryland to jointly offer this program.

“Dairy producers have a growing need to equip themselves with the knowledge and management tools that are known to benefit both the animals and farm sustainability, and assure consumers that the food from dairy farms is of high quality, humanely produced, and safe to consume” comments Dr. Bob Peters, Extension Dairy Specialist, at the University of Maryland. These forums train producers and employees on proper care and handling techniques.

This workshop will also count as Level 2 of the two-part training for producers interested in the Dairy Beef Quality Assurance Certification. After this training, producers may go online to complete their certification.

The forums will feature two components, both at Teabow Farms, Inc., 10201 Glade Rd., Walkersville. The classroom session begins at 9:00 a.m. and hands-on instruction will occur from 11:00 a.m. – 2:30 p.m. with a break for lunch at noon.

The classroom discussion will focus on the fundamentals of animal care, the correlation between animal care and profitability and tools needed to provide proper animal care on the farm. At the farm, Dr. Matt Iager from Mid-Maryland Dairy Veterinarians will demonstrate a physical examination of a dairy cow and key indicators for detecting health problems early.

Following lunch, forum participants will join in breakout sessions on downed cow care and management, euthanasia and necropsy, animal movement techniques and body condition, locomotion and hygiene scores.

There is no fee to attend this program, but registration is required by calling 301-600-3576 on or before January 8th.

For more information, contact: Stanley W. Fultz, Extension Agent, Dairy Science, 301-600-3578, sfultz@umd.edu

CUSTOM RATE SURVEY

Do you provide or contract custom work? We need your input!

The Custom Rate Survey is an important tool, widely used by farmers, landowners and contractors across the state of Maryland. It provides rates for practices conducted on the farm from planting, management and harvesting. The University of Maryland Extension needs the assistance of all custom rate operators in securing up-to-date information about farm custom work rates, machinery rental and hired labor costs in Maryland. UME
wants information on actual rates, either what you paid to hire work or what you charged if you perform custom work. To request the Custom Rate Survey form, please contact Shannon Dill at 410-822-1244 or sdill@umd.edu.

GROWING CHICKS INTO HEALTHY CHICKENS: GETTING READY FOR SPRING

Save the Date!
Thursday, February 28, 2013
2 p.m. EST, 1 p.m. CST, 12 noon MST, 11 a.m. PST
USDA/APHIS Webinar
Growing Chicks into Healthy Chickens: Getting Ready for Spring

For more information go to: http://healthybirds.aphis.usda.gov

Celebrate Bird Health Awareness Week: February 24 – March 2, 2013

DATES TO REMEMBER

<table>
<thead>
<tr>
<th>Date</th>
<th>Event</th>
<th>Details</th>
</tr>
</thead>
<tbody>
<tr>
<td>January 15</td>
<td>Cow-Side Forums</td>
<td>9 to 2:30 pm, Teabow Farms, 10201 Glade Road, Walkersville, MD, Call to register at 301-600-3576</td>
</tr>
<tr>
<td>January 24</td>
<td>Smucker’s Meats Tour</td>
<td>9:30 to Noon, Smucker’s Meats, Mt. Joy, PA, Contact Ginger S. Myers, 301-432-2767 x338, <a href="mailto:gsmyers@umd.edu">gsmyers@umd.edu</a></td>
</tr>
<tr>
<td>February 2</td>
<td>Mid-Atlantic Small Flock Poultry Expo</td>
<td>8:30 to 3:30 pm, Carroll County Extension Office &amp; Carroll County Ag Center, 700 Agriculture Center, Westminster, MD, Contact 410-386-2760 or carroll.umd.edu/ag/poultry.cfm</td>
</tr>
<tr>
<td>February 12</td>
<td>Private Pesticide Applicator Recertification</td>
<td>10 to Noon, Carroll County Extension Office, 700 Agriculture Center, Westminster, MD, Call to register at 410-386-2760</td>
</tr>
<tr>
<td>February 23</td>
<td>2013 MD Dairy Convention</td>
<td>8:30 to 9 pm, Frederick County Fairgrounds Building 9, 797 E Patrick St., Frederick, MD, Flyer enclosed for registration.</td>
</tr>
<tr>
<td>February 26</td>
<td>Farm Transition &amp; Estate Planning Workshop</td>
<td>9:30 to 12:30 pm, Carroll County Extension Office, 700 Agriculture Center, Westminster, MD, Contact: 410-386-2760</td>
</tr>
<tr>
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<td>Growing Chicks Into Healthy Chickens Webinar</td>
<td>2 pm, For more information got to <a href="http://healthybirds.aphis.usda.gov">http://healthybirds.aphis.usda.gov</a></td>
</tr>
<tr>
<td>March 5</td>
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</tr>
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<td>9:30 to 12:30 pm, Carroll County Extension Office, 700 Agriculture Center, Westminster, MD, Contact: 410-386-2760</td>
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March 12  **Farm Transition & Estate Planning Workshop**-9:30 to 12:30 pm, Carroll County Extension Office, 700 Agriculture Center, Westminster, MD, Contact: 410-386-2760


Yours for better farming from your
Carroll County Agriculture Extension Educators,

---

Michael R. Bell  
Extension Agent  
Agriculture & Natural Resources  
mbell@umd.edu

Bryan R. Butler, Sr.  
Extension Agent  
Commercial Horticulture/  
Mid-MD Tree Fruit  
bbutlers@umd.edu

Steve Allgeier  
Extension Educator  
Home Horticulture/  
hortman@umd.edu

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*If you would like to be removed from our mailing list, please call: 410-386-2760 or 1-888-326-9645.*

If you have a disability that requires special assistance for your participation in a program please contact the Carroll County Extension Office at 410-386-2760, Fax: 410-876-0132, two weeks prior to the program.

The information given herein is supplied with the understanding that no discrimination is intended and no endorsement by University of Maryland Extension is implied.
Cow Side Forum for Enhanced Dairy Care and Well-being Agenda
January 15, 2013

Location: Teabow Dairy Inc., 10201 Glade Road, Walkersville, MD 21793

9:00 a.m. Registration and refreshments

9:15 a.m. Overview of Animal Care Programs
Dr. Bob Peters, University of Maryland, College Park
Dr. Dave Wolfgang or Dr. Ernest Hovingh, Penn State University, University Park
a. Fundamentals of animal care
b. Animal care and profitability
c. Providing the tools needed
d. Dairy-Beef Quality Assurance Certification - Nichole Hockeberry, PA Beef Council
e. Dairy Stockmanship - John Weston – Merck Animal Health

10:45 a.m. Go to cattle handling area

11:00 a.m. Carrying out a systematic physical exam, discussion of treatment protocols
Dr. Matt Iager, Mid-Maryland Dairy Veterinarians, Hagerstown, MD

12:00 Lunch (.75 hr)

12:45 p.m.
a) Handling a Down Cow, Euthanasia and Necropsy – Dr. Dave Wolfgang/Ernest Hoving
b) Animal Movement & Handling Techniques – Dr. Bob Peters
c) BCS, Locomotion and Hygiene Scoring – Justin Potts, Land O Lakes field evaluator

2:15 p.m. Wrap up and evaluation
2:30 p.m. Adjourn

Sponsors:

University of Maryland Extension programs are open to all citizens and will not discriminate against anyone because of race, age, sex, color, sexual orientation, physical or mental disability, religion, ancestry, or national origin, marital status, genetic information, or political affiliation, or gender identity and expression.
Translate . . . Engage . . . Transform

The Case for Federal Capacity Funds

What is Cooperative Extension?
Cooperative Extension (Extension) translates science for practical applications; engages with the public by providing reliable information leading to positive action; and transforms individuals, families, communities, and businesses in both rural and urban areas. Extension operates through the nationwide land-grant university system and is a partnership among the federal government (through the USDA’s National Institute of Food and Agriculture) and state and local governments. Extension is the nation’s premier local and online educational leader for:

- Strengthening the profitability of animal and plant production systems.
- Protecting our rich natural resources and environment.
- Ensuring an abundant and safe food supply.
- Preparing for and responding to economic and natural disasters.
- Fostering greater energy independence.
- Helping families, youth, and individuals be physically, mentally, and emotionally healthy.
- Enhancing workforce preparation and life skills.

How does Cooperative Extension work?
Extension’s unique structure consists of university faculty members and local educators. Campus-based faculty members are disciplinary specialists with doctoral degrees whose primary responsibility is to develop curricula that translate science-based research results into language (written, verbal, and electronic) appropriate for targeted audiences. County-based educators (most of whom have graduate degrees) work with local citizens and online interest groups to determine educational needs and serve as trusted resources for information. They also bring groups together to solve problems, evaluate the effectiveness of learning tools, and collect grassroots input to prioritize future research. By living and working in communities, county educators respond to local needs, build trust, and engage effectively with citizens.

How is Cooperative Extension funded?
Capacity funding from federal, state, and county appropriations is the critical foundation of Extension resources, while grants, contracts, fees and gifts provide some support. The Extension mission - to translate, engage, and transform - along with its strong off-campus, community-based structure, makes it complementary to, though quite different from, research and requires a different funding model. For example, research scientists may address a particular question, such as developing a new, highly nutritious vegetable variety. This development may be accomplished by one or a few selected universities with

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The Extension Committee on Organization and Policy (ECOP) is the representative leadership and governing body of Cooperative Extension, the nationwide transformational education system operating through land-grant universities in partnership with federal, state, and local governments.

Located at: APLU • 1307 New York Avenue, NW, Suite 400, Washington, DC 20005 • 202.478.6029
results useful on a broad scale. In contrast, the Extension role of helping people understand the benefits of eating more nutritious foods, and acquiring the knowledge, skills and motivation to take positive action, must be carried out in communities in the 3,000-plus counties in the United States, and must be repeated over many years to achieve broad adoption with each new generation of learners. While a few innovators adapt research findings with ease, the majority of the population benefits from the engagement of Extension to solve problems and improve their economic and social conditions.

Education leading to positive behavioral change requires sustained capacity funding. Over the past several decades, the purchasing power of federal capacity funding, distributed via formula to land-grant universities to support Extension programs, has been slowly reduced.

Capacity funds, often leveraged three- to four-fold with other funding, enable the persistent and trusted intervention necessary for transformational learning to take place in agriculture and natural resources, family and consumer sciences, 4-H youth development, and community economic development. This type of continuous funding, as opposed to time-limited and location-specific competitive funds, is also necessary for Extension to be able to respond rapidly to urgent needs such as hurricanes, floods, fire, drought, crop disease or pest outbreaks, and infectious diseases.

Examples of Extension impacts resulting from capacity funding

- The nationwide surveillance of the National Plant Diagnostic Network protects U.S. agriculture from pests and pathogens and reduces samples sent to USDA regulatory labs by 5 to 10 fold. [www.npdn.org/webfm_send/1707](http://www.npdn.org/webfm_send/1707)
- 1,500 community leaders in 19 states and 39 rural, multi-county regions built viable economic development plans through the Stronger Economies Together program. [Southern Rural Development Center SET Evaluation Assessment (July 2011 & July 2012)](http://srdc.msstate.edu/)
- eXtension, an interactive learning environment, features 70 topic areas, answering more than 4,500 questions every month through the Ask-an-Expert feature. [www.extension.org](http://www.extension.org)
- In 2010, 6,330,612 4-H youth together with 532,312 adult and youth volunteers created positive change in communities across the Nation. [http://www.national4-hheadquarters.gov](http://www.national4-hheadquarters.gov)
- Focusing on rapid response, the Extension Disaster Education Network (EDEN) assisted 12 states, Puerto Rico and DC affected by major disasters like hurricanes, floods, oil spills and fire. [http://eden.lsu.edu](http://eden.lsu.edu)

Prepared 11.5.12 by the Extension Committee on Organization and Policy (ECOP).
For more information, contact: Jane Schuchardt, Executive Director jane.schuchardt@extension.org
202-478-6029 • [www.extension.org/ECOP](http://www.extension.org/ECOP)
Youth Program

For dairy youth ages 8 to 21, an exciting program by featured speaker California dairyman Dino Giacomazzi of Giacomazzi Dairy is planned. Dairy youth will also participate in a fun and educational junior dairyman contest, which includes, but is not limited to, feedstuff identification, milking equipment identification, reproductive tract identification/dissection, sire selection and DHIA sheet evaluation. The program is designed to equip youth with practical knowledge and will follow the same timeframe as the main daytime program. Following the contest, junior program committee members will review contest components for additional learning experience. Juniors are invited to the evening banquet for the awards presentations. All youth who participate receive an award.

Convention Registration Form

<table>
<thead>
<tr>
<th>#</th>
<th>Amount</th>
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<tbody>
<tr>
<td>Day meeting (on or before 2/16)</td>
<td>$15</td>
</tr>
<tr>
<td>Day meeting (after 2/16)</td>
<td>$30</td>
</tr>
<tr>
<td>Day meeting (youth)</td>
<td>No charge</td>
</tr>
<tr>
<td>Banquet (over age 18, on or before 2/16)</td>
<td>$15</td>
</tr>
<tr>
<td>Banquet (over age 18, after 2/16)</td>
<td>$30</td>
</tr>
<tr>
<td>Banquet (ages 8-18, on or before 2/16)</td>
<td>$10</td>
</tr>
<tr>
<td>Banquet (ages 8-18, after 2/16)</td>
<td>$15</td>
</tr>
<tr>
<td>Banquet youth (under age 8)</td>
<td>No charge</td>
</tr>
</tbody>
</table>

Totals: 

The Maryland Dairy Shrine requests donations to assist with programs. Indicate donation to shrine: $ ________

Maryland Dairy Industry Association membership is $60 annually. Please indicate if you would join: $ ________

Attendee names (include youth ages): __________________
_________________________________________________
_________________________________________________
_________________________________________________

Phone: ______________ E-mail: _____________________

Detach and send with check to: MD Dairy Industry Assoc., 23301 Mt. Ephraim Road, Dickerson, MD 20842

All dairy farmers, dairy youth and industry supporters are invited for a day of education, awards, networking and youth activities

Maryland Dairy Convention

Saturday, February 23
Frederick Fairgrounds
Maryland Dairy Convention  
Saturday, February 23, 2013 
Frederick County Fairgrounds Building 9 
797 East Patrick Street, Frederick

8:30 a.m. Registration/Trade Show/Silent Auction/Continental Breakfast

9:30 a.m. Opportunity to Save on Electric Costs Using Solar and Wind Energy  
John Smucker, Smuckers Energy, Kinzers, PA  
Producer Perspective: Mark Siebert, Clear Spring Creamery, Clear Spring, MD

10 a.m. Understanding Sire and Cow Genomic Evaluations  
Chad Dechow, Penn State University, University Park, PA  
Producer Perspective: Mark Siebert, Clear Spring Creamery, Clear Spring, MD

10:45 a.m. Break/Trade Show/Silent Auction

11:15 a.m. Is There an App for That?  
Dino Giacomazzi, Giacomazzi Dairy, Hanford, CA

Noon Mid-Atlantic Dairy Association Update/MDIA Business Meeting and Scholarships

12:30 p.m. Lunch/Trade Show/Silent Auction

1:30 p.m. Automated “Robotics” Milking Systems — Would It Fit Your Farm?  
Kasey Moyes, University of Maryland, College Park, MD  
Producer Panel: Ben Sowers, South Mountain Creamery, Middletown, MD  
Josiah Garber, Spring Lawn Farm, Lancaster, PA

2:15 p.m. Dairies of Distinction Awards  
Drawing (must be present to win)

3 p.m. Dairy Farm Tour, Automated Milking Systems  
Sowers Dairy/South Mountain Creamery, Middletown, MD

6:30 p.m. Maryland Dairy Shrine Reception

7 p.m. Maryland Dairy Shrine Dinner/Annual Meeting/Awards Program

The Maryland Dairy Industry Association and Maryland Dairy Shrine invite ALL dairy farmers, youth and industry supporters to  

“Using Technology to Improve Dairy Profits”

The Maryland Dairy Convention highlights top-notch industry speakers, who will inform and educate attendees. Speakers will be joined by local farmers using the technologies covered in the presentations.

The Maryland Dairy Industry Association will present Dairy of Distinction and scholarship awards and host a junior program and contest, trade show and farm tour. A reception and evening spent celebrating Dairy Shrine inductees caps off the day.

For more information, call 301-349-0750 or e-mail secretary@marylanddairyindustry.org.
Farm Transition and Estate Planning Workshop: Managing the Risk of Transferring the Business.

Have you begun to transition your farm to the next generation and plan the transfer of your estate? Estate planning is often pushed aside until it is too late. However, the process of creating a plan for transfer of property from one generation to another is a critical step to avoid estate tax liability, maintain family unity and ease anxiety after the death of a family member. Estate tax laws have been changing and may change again this year, land values may be higher than the basis, and family needs may have been altered so thinking through the best options has become crucial for many farmers. To get you started, the Center for Agricultural and Natural Resource Policy in cooperation with the University of Maryland Extension and the Risk Management Agency is conducting a Farm Transition and Estate Planning Workshop.

This three session workshop will help farm families understand and begin to complete a succession and estate plan for their farms. The sessions will be conducted on Tuesdays, February 26, March 5, and 12 from 9:30 am-12:30 pm. They will be televised from College Park to University of Maryland Extension Offices. Each week the entire family will participate will be assigned homework to help them set goals and begin to organize their materials to prepare them to meet with a lawyer and other professionals that will help them complete their succession & estate plan. Two topics will be presented each week. Call your local Extension office to register. $25 fee.

February 26

Preparing to Transfer the Farm Business
A good plan takes into consideration the goals of the individual, the family and farm business(es). They serve as the primary guiding principles for the farm transition and estate plan. Begin the process of discovering your family’s goals.

Major Tax Considerations When Transferring Assets
Learn about the major tax issues to consider - basis, stepped up basis, loss of stepped up basis, capital gains tax, state and federal taxes, gift tax, and special use valuations.

March 5

Overview of Farm Transfer Strategies
Gain an understanding of transfer strategies such as partnerships, corporations, LLP and LLC as well as transfer techniques like gifting and installment sales.

Financial Consideration in Transferring the Farm
Success of the plan hinges on financial stability and whether the business(es) can generate enough income for both the retiring generation and the succession generation. Or can additional activities be added to help with the transition.

March 12

Treatment of Heirs and Available Financial Assistance
Gain an understanding of fair and equitable treatment of heirs that want to farm and those that won’t be active farm participants as well as strategies such as buy-out provisions to ensure the farm business can survive.

Estate Planning and the Transfer Process
Learn about all the tools of estate planning such as wills, trusts, life estate, power-of-attorney, health care directives, life insurance and a number of other strategies.

Cooperating agencies’ programs are open to all citizens without regard to race, color, gender, disability, religion, age, sexual orientation, marital or parental status, or national origin.