

EAST COAST COMMERCIAL FISHERMEN'S AND AQUACULTURE TRADE EXPO 2019
SEMINAR SCHEDULE

SATURDAY January 19, 2019

Moderator: Don Webster, University of Maryland Extension

11:00 East Coast Shellfish Growers Association: Current Issues and Trends in Shellfish Aquaculture
Bob Rheault, Executive Director

The ECSGA has a long history of effectively representing the shellfish aquaculture industry at the state and federal level. We present the issues affecting the industry and the programs that the association has developed to minimize laws and regulations that create problems for growers.

11:30 What To Expect When You're Expecting....Seed Or Larvae
Mike Congrove, Oyster Seed Holdings

The realities of dealing with a shellfish hatchery, from production issues that come up to getting orders in early and timing your supply to meet your needs. Growers and hatchery operators have a relationship in their businesses that require each to be aware of each other's problems to make things work smoothly.

12:00 The Chesapeake Growers Network: How We Can Help You
Allison Colden, Chesapeake Bay Foundation

The Growers Network is a program funded by the Atlantic State Marine Fisheries Commission that includes a mentoring program to team new growers with experienced ones, create a database for financial assistance program, provide GIS assistance for mapping leases and organize an aquaculture conference for 2019. We provide you with the details for helping your business grow.

12:30 Can I Make a Profit Growing Oysters?
Matt Parker, University of Maryland Extension

If you're not making a profit raising oysters, it's an expensive hobby. Matt will show the details of his work in determining how to make a profit growing oysters in this region. Spreadsheets that can be used to calculate profit and loss in shellfish aquaculture allows growers to better understand the operation of their businesses.

1:00 Regulatory Effects on the Value of Shellfish Aquaculture
Jonathan Van Senten, Virginia Tech

The National Aquaculture Association has embarked on a study of how government laws and regulations affect the growth and profitability of various segments of the aquaculture industry. They are now studying the East Coast industry and will detail what has been found to date and relate it to their findings of other industry segments.

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1:30 Financing Fishing and Aquaculture Businesses

Don Webster, University of Maryland Extension

There are many programs offered by federal, state and private sources for financing equipment, vessels and activities in commercial fishing and aquaculture businesses. Building on information available through the MD Shellfish Growers Network, a range of programs that can provide capital for purchasing and operating vessels and shoreside facilities will be covered.

2:00 Virginia Fisheries Research Grant Program: Putting Ideas into Action

Karen Hudson, VIMS Sea Grant Advisory Program

The FRGP allows commercial fishermen and aquaculturists to apply for grant funds to develop new techniques, procedures and equipment that can make their businesses more profitable. Examples of projects will be presented, as well as an overview of the procedures for applying for a grant and the reporting that is required at completion.

2:30 Atlantic States Marine Fisheries Commission Activities

Tina Berger, Atlantic States Marine Fisheries Commission

The ASMFC is involved in many commercial fisheries and aquaculture activities. We'll provide an overview of some of the recent species of concern and what is being proposed for the future, as well as document grant programs the organization operates to support the industry.

Seminar Program Planning Committee

Karen Hudson, Virginia Sea Grant Advisory Service

Bob Fisher, Virginia Sea Grant Advisory Service

Matt Parker, University of Maryland Extension

Don Webster, University of Maryland Extension

The seminar program is presented as part of the 45th Annual East Coast Commercial Fishermen's and Aquaculture Trade Expo. Admission includes the exhibit floor plus seminar program and related activities. The Expo is presented by the Maryland Watermen's Association.