



MAIN OBJECTIVES

Develop a business plan, understand agricultural market research, become aware of government regulations, understand the importance of budgeting, discuss cash flow projections, and network with local ag businesses.

A Nationally Recognized Extension Program

A beginning farmer program designed for aspiring small farmers and those producers interested in diversifying their operation



QUOTES OF SUCCESS

2015 CLASS GRADUATE

“This class was exactly what I needed to focus myself and organize my efforts in generating a thorough plan. Now that I have graduated I can say I would have paid 3x more to attend this class.”

2014 CLASS GRADUATE

“Pencil to Plow helped broaden my perspective of opportunities outside of my area of experience as well as give me a good feel about how realistic my business plan may be.”

